

# Credentials 2024

# Employer Branc

# engaging people

creative solutions for real-life challenges





# We want to see a world where boring is banned!

Can you imagine that? A world where we don't have to settle for stale and stodgy, where the tedious is taboo and boredom is soooo last year. No one deserves the dreary after all!

So, we're on a mission to boot boring out the barn door through killer IC campaigns, daring design and sparkling digital innovation.

Everything we do starts with you because your audience are the most important people, right?

We get the **insight** we need to understand what makes your crowd tick and what motivates them so we can create campaigns made just for them.

We make the complex **simple** by surgically removing the BS and turn the mundane into the marvellous...

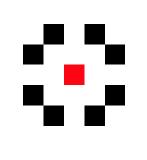
... and we zero in on the **problem** that needs solving, helping us to smash your targets through creative, bushy-tailed, and emotionally engaging comms.

We'll **challenge you** along the way too... just don't mention the 'B' word and we'll get along just fine!



# Our areas of expertise





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# Internal Comms & Change

We'll cut out the chaff, keep it simple and help you create and share engaging and impactful stories. It's our insight, our ability to pair solution-providing campaign strategies and activations with cool, creative content that keeps clients coming back for more.

# EVP & Employer **Brands**

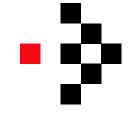
Come for the internal comms and stay for the EVP! So your internal brand is a little drab, and you're not getting your fair share of the talent out there. We get it. Our Employee Value Propositions expert team can reinvigorate your employer brand, and make you dazzle for new recruits and existing teams alike.

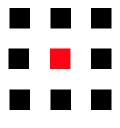
# Design & Brands

Bad design is soooo 2021. Because we get to know you before we even think about opening InDesign, we're one step ahead. We'll take your brief and turn it into something beautiful which just works across multiple channels and settings. It will hit your brief and maybe even take it to another level.

### surgery







# **Events** & Exhibitions

# Animation & Film

# Digital **Solutions**

Virutal or face-to-face, we apply our banish boring mantra to the events and exhibitions we set up and run for our clients, too. We're 'people' people and love connecting people to people to get important messages across and embedded in an immersive and engaging way. It's an approach that works, evidenced by how our clients keep coming back to us to tell their stories through events and team get-togethers.

Real-life videos, talking heads, interviews, animation, GIFs, minimations, rich pictures, scripting, storyboarding - whether it's for internal or external audiences, we can bring your story to life through moving pictures.

We transform your digital solutions and bust the complex by designing, developing, and delivering multi-platform solutions for web and mobile apps and online gamification.

# We're a team of insight and IC gurus, creative sparks and digital wizards

Meet a few of us...



**Design Director** 



**Creative Director** 

**Internal Communications Director** 

# **Paul Cohen**

Loves all things Christmas and would like to be employed by Father Christmas one day. Paul, or PC as he's better known, creates beautiful, uncluttered and practical designs-a mere 1,785km from the North Pole!

# Nick Cordell

He likes to think he's an expert mountain biker, but Nick tends to spend more time in hospital after crashing than on the trails. No matter how incapacitated he is, he always comes up with design gold!

Fancies herself as an 80s popstar, but unfortunately, she can't sing for toffee. Even in the shower. Thankfully, Carly sounds much better when talking about all things internal communications related.

surgery



# **Carly Murray**



**Behaviours & Employer Brands** 

# **Simon Andrew**

Hasn't done a triathlon for years but still bangs on about it today. Also bangs on about understanding employee behaviour being key to any successful employee-led project.



**Senior Account Executive** 

# **Megan Hambly**

Typically buried somewhere in a bookshop reading the current best-seller. But when she's not, she'll be digesting the latest client briefs and turning them into perfect project plans.





# We put your people front and center

We believe passionately that a strong employer brand starts with your people. We'll learn about their real experiences to create an authentic EVP that speaks to your strengths, and forms the basis of a wonderful yet believable employer brand.

We'll capture the essence of the business to reflect you honestly. We'll create an adaptable EVP toolkit that you can use for any region and role. We'll develop an employer brand that will showcase your human values to attract the right people for you. y°

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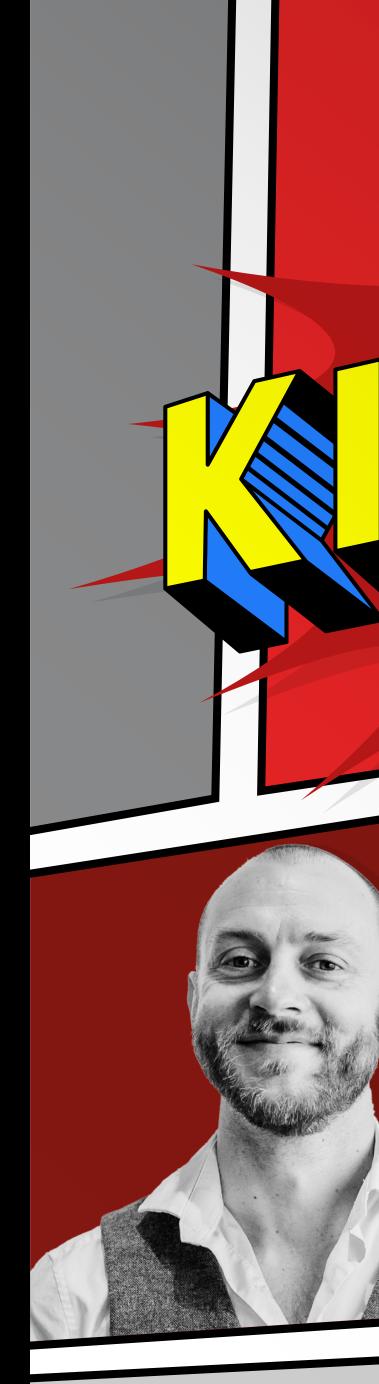
# Kick-Arse Employer Brands, the podcast

Our employer branding and EVP passion doesn't stop with our clients. We like to speak to in-house experts about their journeys and experiences which we share with our peers via our podcast.

We cover a range of topics, including:

- Using a global framework
- Authenticity vs aspiration
- Becoming an internal journalist
- Connecting EX and the EB

Find us on Spotify, Apple Podcasts or check out all episodes:

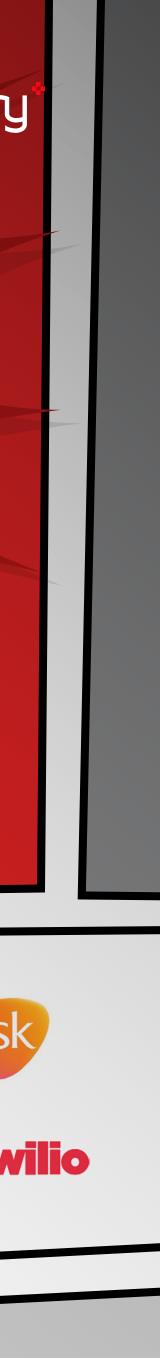


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# EMPLOYER BRANDS THE PODCAST

WITH SPECIAL GUESTS FROM





# Our Work



# Shining a light on Cadent colleagues

### Insight

Cadent had some dissatisfied employees and were struggling to keep people and fill new roles. Their Glassdoor review score was 2.9 and they looked to an employee EVP to define what Cadent is like as a workplace and package it up in a way they can share.

### Idea

Through working closely with colleagues, we were able to understand the challenges with life at Cadent as well as the things that people still loved about the business. We gave HR concrete suggestions for areas to address and created an EVP founded in the colleague experience.

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# There's always something to test your mind...

## John Smith

Why Cadent

Your pride keeps our purpose on track

Search and apply

### How we talk about it

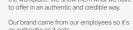




Honest

Clear

### A brand as real as its people





### Impact

The Glassdoor score improved to 3.2 and Cadent started a continuous improvement plan. Alongside our work, they were able to recruit a full-time employer brand member and using our guideline have increased their presence across social media.











# Purpose and people - connecting the two with an EVP for DHSC

## Insight

We worked with the Department of Health & Social Care to refresh their Employee Value Proposition (EVP), both from a narrative and visual identity perspective. Through talking to their people, we uncovered the perception of HR, its services and the EVP.

### Idea

This insight allowed us to develop a new inspirational narrative about what the Department offers to its people. It now has a much stronger link to the Department's purpose, as that's what their people are most proud of.

### Work that matters

•••

### Giving back

### Looking intosurgery/ie as a the future

Department of Health & Social Care

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# Tone of voice toolkit

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'The two words information' and communication are often used nterchangeably but they signify quite different things. nformation is giving out; communication is getting through."

Sydney J Harris

The new visual identity for their EVP makes it stand out in a noisy comms environment, makes it easier for their people to understand everything that's on offer to them and also makes it much easier to find what they need at the right moments in their career.

## Impact

"The single biggest problem in communication is the illusion that it has taken place



### Ithough those ar tant), but by using

on is two way – with a message iver and a message receiver. It is, in fact, only mmunication when the message has been ceived, understood and acted upon. Until ther is simply a number of words strung togethe

DHSC Tone of Voice Toolkit 3









# Attracting new talent with a personal approach to innovation

### Insight

Roke is a research and development business that rely on a strong supply of highly skilled engineers. They are a complex company with business units that feel like distinct entities. They needed a central employer brand with enough flexibility to tailor to each audience - ensuring it was authentic to the employee experience.

### Idea

We did some extensive research with employees to understand what they love about working there. We used this to create their employee value proposition, and surrounding employer brand. The solution had one central theme, a number of underlying key messages and a wealth of proof points to bring it to life. The result was a clear brand with the depth and flexibility to work for each department and role.

## TONE OF VOICE



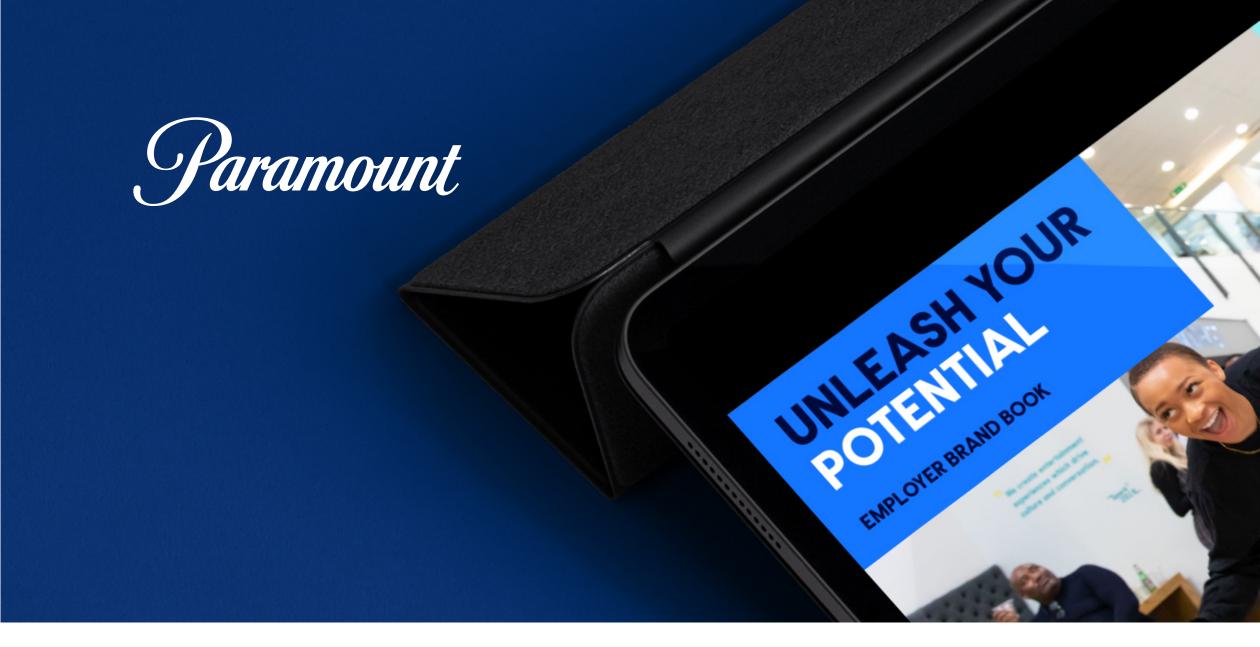
### Impact

We used employee Polaroids and quotes to make it personal and build the authenticity. Our assets were put to immediate use across a series of recruitment marketing campaigns. Initial feedback has been fantastic. Roke is continuing to review and improve their recruitment content with our new approach.

De make a difference! Did you know about our **ambition** to make a **difference** to the world?







# Unleashing Paramount's potential with a new EVP and employer brand

### Insight

Paramount needed our help to create a new EVP and employer brand so they could recruit and retain the best possible talent. Our employer brand expert got to work researching who Paramount thought they were, from a leadership and employee point of view. Through a series of workshops, interviews, focus groups and steering group sessions, we uncovered what makes them appealing and why people stay.

### Idea

It was all about making Paramount a place where **100%** of employees felt the new employer brand recruits could truly unleash their potential. We was a strong showcase for Paramount. 84% said created a new Paramount EVP story, bringing it to they loved the look and feel. 86% have a better life with new branding and online creative assets. understanding of what the business offers them. We identified the proof points and made it simple 96% of HR are clear on the brand and when and for people to talk about why they felt proud to be how to use it. It was shortlisted for an Employer at Paramount. Branding award.

### surgery

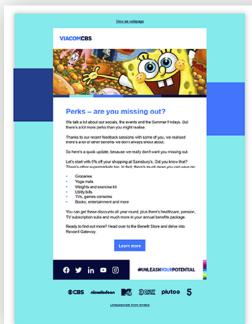


UNLEASH YOUR POTENTIAL



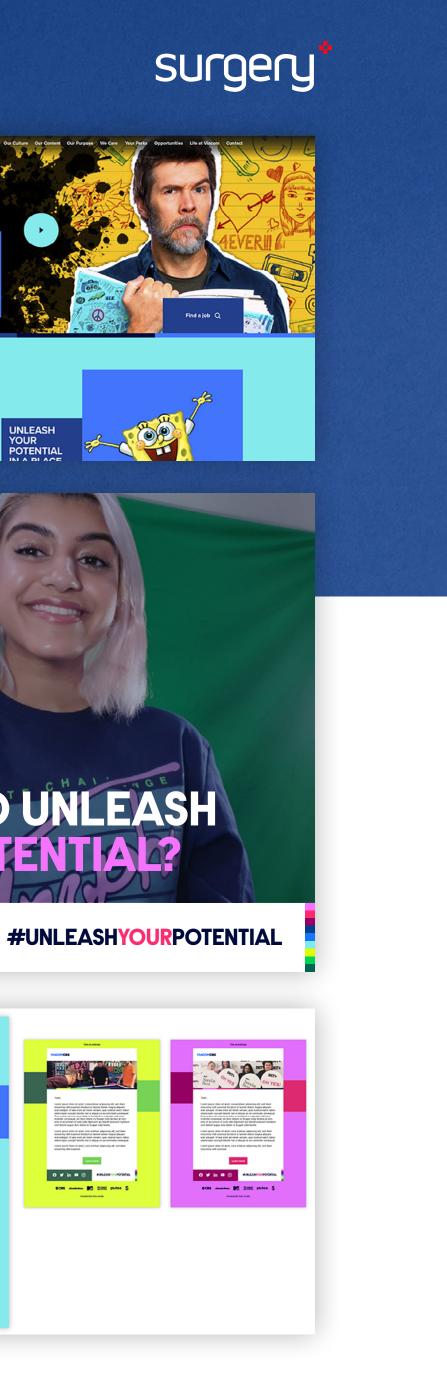
# **READY TO UNLEASH YOUR POTENTIAL?**

Impact



Paramount

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The Surgery created a path to encompassing everything we wanted and more - from identifying what our true employer brand was, to implementing it both internally and externally.

Every step of the way, the Surgery worked with us to develop our vision, challenge our thinking, improve our concept and ultimately create an employee-led EVP which we can really be proud of.

**Catherine Pereira** Talent Acquisition Director



# **BARN TO** BOARDROOM

Bringing our friends, colleagues and clients together to talk all things IC. Our Barn to Boardroom (B2B) networking event was established way back in 2015 and is a chance for IC and engagement professionals to come together and share their challenges, experiences, ideas and frustrations.

We're very lucky to work in a beautiful bit of the West Sussex countryside. Our location (in an old converted barn) gives everyone the time and space, and the freedom they need to think creatively.

At B2B we unearth new thought-provoking and down-to-earth real life stories from our speakers (the sort you won't typically find on the speaker-circuit). We get five-star rave reviews every year, so don't be shy, just ask for an invite.



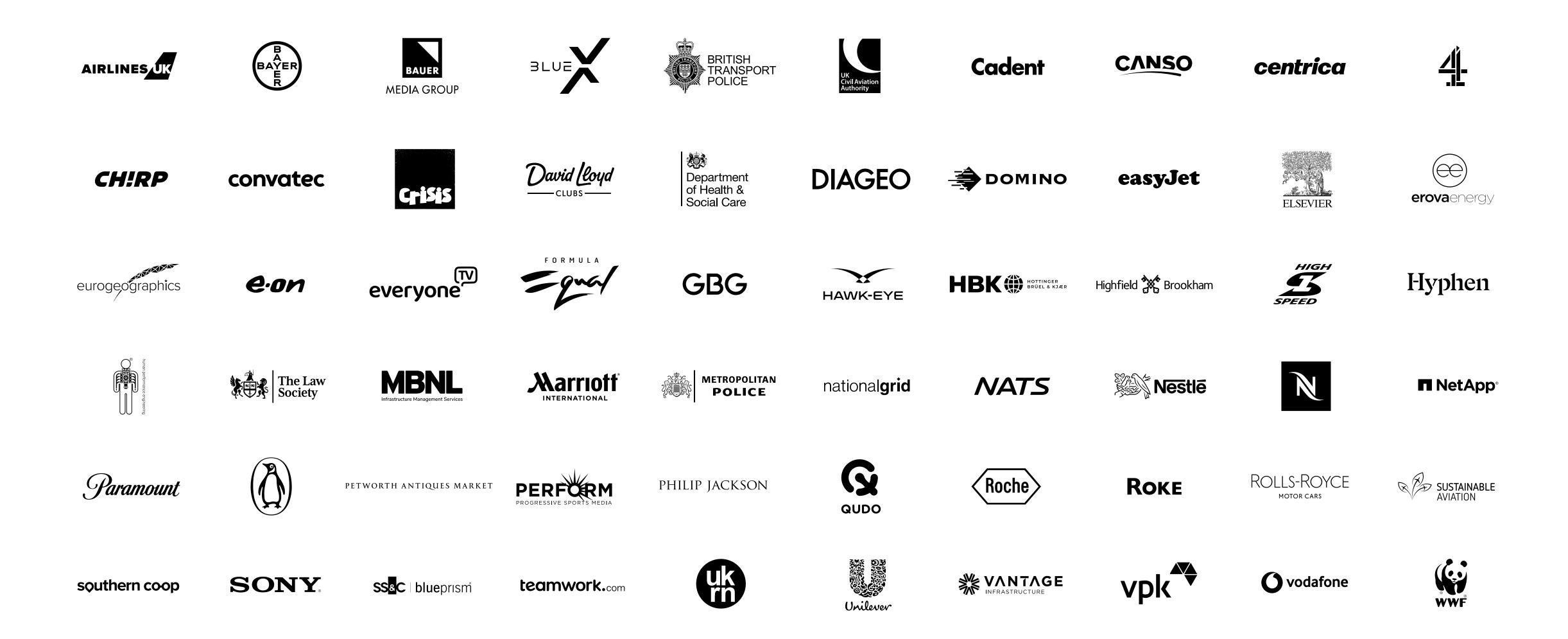
" It's so easy to neglect your own personal development, but events like this, with like-minded IC professionals are a great opportunity to learn, grow and focus on the things that really matter.

**Claire Widd** Head of EMEA Internal Communications



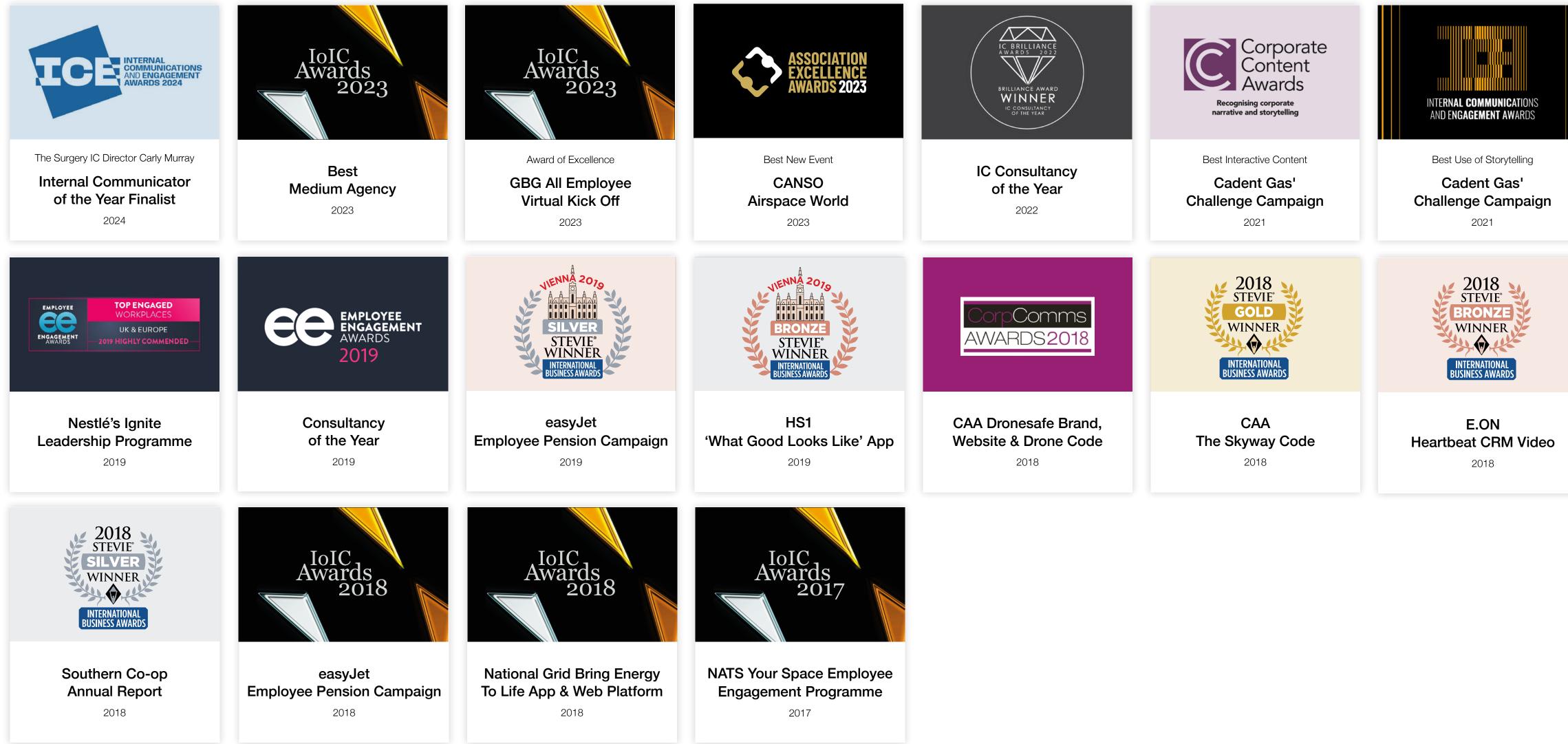


# Our clients





# Our awards





# Get in touch

# We can engage your people in an empathetic, exciting and different way. We will work closely with you to develop ideas and smash your objectives. We can't wait to start working with you.

# Contact us

t. 01428 707524 e. info@ineedsurgery.com ineedsurgery.com

# Find us

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surgery

# Follow us



